

Supply Chain Rapid Value Assessment (RVA)[™]

Improve your supply chain's bottom-line results within 12 weeks.

Use the RVA[™] to create immediate value and start building a world-class supply chain with the assets you already have.

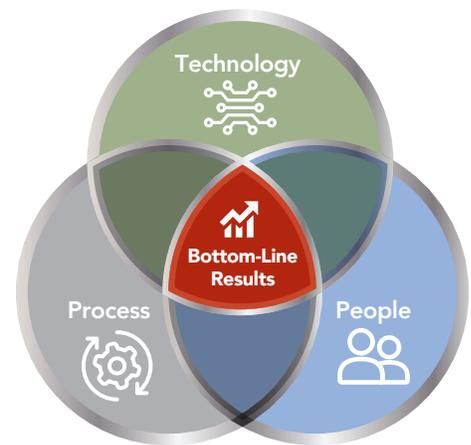
You need more from supply chain, and fast. You need tangible, systemic and sustainable improvements you can trace all the way to the bottom line of the business.

But where to start?

Most organizations begin by either cutting costs or spending more on additional systems.

Yet both typically fail because they ignore what leading supply chains have in common: the alignment of people, process and technology.

The better these three components are aligned, the better able supply chain can produce bottom-line results.



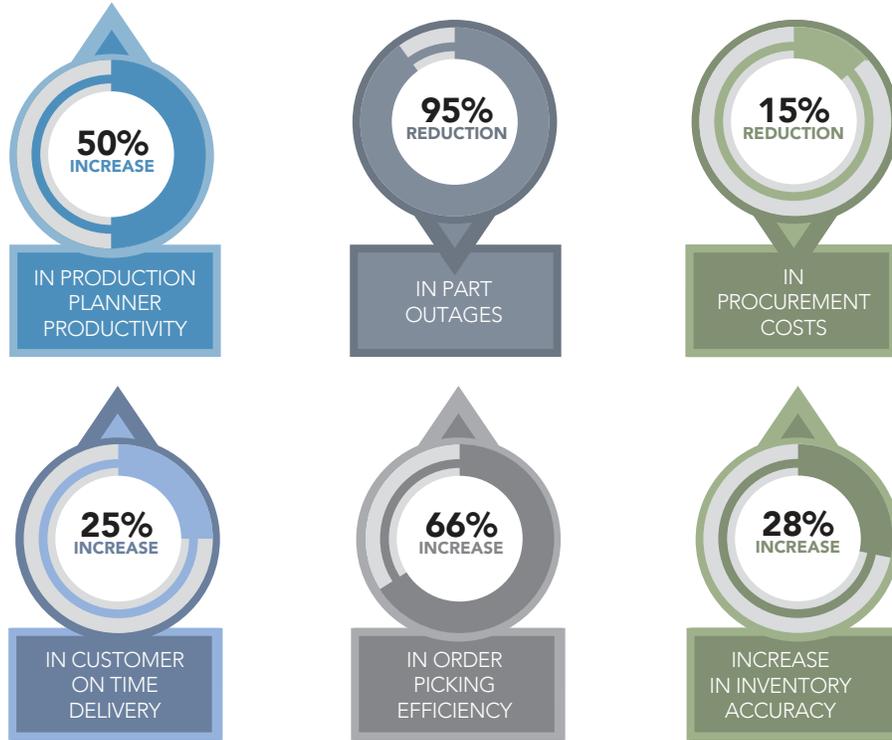
Supply Chain RVA[™] Process



The Supply Chain Rapid Value Assessment (RVA)[™] is a 3-to-6 week, process-driven assessment performed by AXIA Supply Chain Professionals to:

- Review and rank your supply chain against leading practices
- Identify which improved alignments will create immediate and long-term value
- Design a custom roadmap to realize bottom-line results within 12 weeks

Selected results achieved through Supply Chain RVA™



Why Supply Chain RVA™?

PROVEN
We stack your organization's current capabilities against leading practices to quickly assess and identify opportunities.

COST EFFECTIVE
Requires no new asset investments. In fact, most opportunities can be found through people and process changes.

RISK FREE
If you are not satisfied with the assessment, you will not be invoiced.

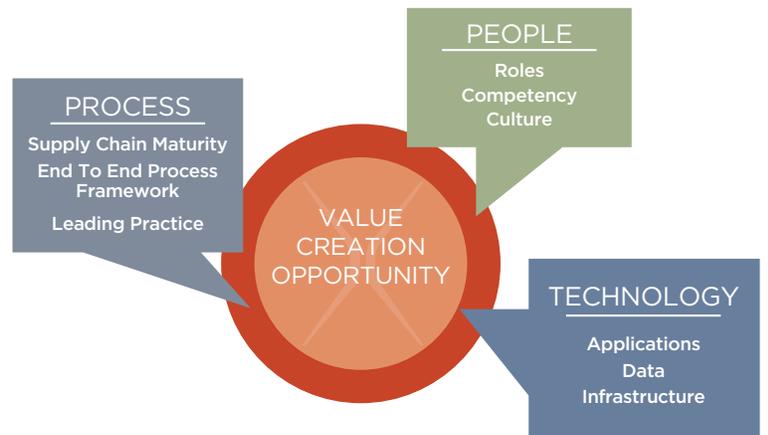
FAST
Final roadmaps are based on time boxed sprints, each designed to realize results within 12 weeks or less.

Why Supply Chain RVA™?

Why Supply Chain RVA™?

Our professionals use the RVA™ to find untapped opportunities your supply chain can leverage into immediate, sustainable bottom-line results.

This is done by ranking the people, process and technology components of your organization against leading practices to identify where improved alignment will produce the highest returns.



The 3-to-6-week process includes three core steps:

1 Current State Review

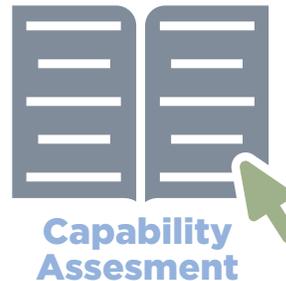


In this first step, each of your processes are observed and rated against leading practices.

Specifically, our professionals map the maturity of your supply chain process; call out critical gaps in your organization's roles, capabilities and culture; and identify and rate the maturity of your key data and applications.

They then create a readout of the opportunities in each area.

Supply Chain



Step 1 Output: Guide to the gaps in processes, people and technology impeding bottom-line performance.

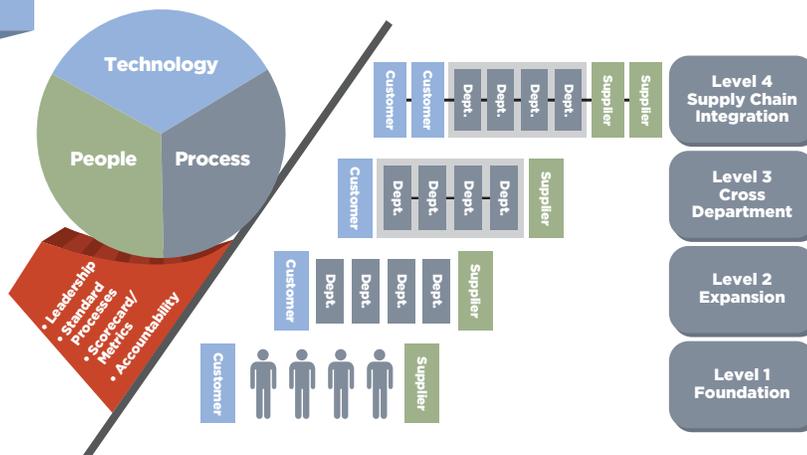
2 Opportunity Assessment



Here the previous step's findings are reviewed with your organization's key stakeholders to identify opportunities and align priorities with the business strategy.

During these workshops, our team introduces alternative leading practices for supply chain integration so that your stakeholders can identify new opportunities.

New opportunities are then mapped against the maturity model to identify projects that must be implemented first.



Step 2 Output: List and description of projects identified and prioritized in cooperation with your organization's key stakeholders.

3 Create Value Attainment Roadmap



In the final step, our professionals create a roadmap—tailored to your organization's ability to change—to attain greater bottom-line performance.

Changes are prioritized by need and grouped into time-boxed sprints designed to be completed within 12 weeks or less.

Each completed sprint moves your supply chain up the maturity curve, leaving your organization at a higher level of performance.

Ref	Recommendation	Dec	Jan	Feb	Mar	Apr	May	Jun	July	Aug	Sept
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Step 3 Output: A tailored roadmap that provides a clear path from your organization's current state to improved bottom-line results.



If you engage with AXIA and are not satisfied with the assessment, you will not be invoiced.

Supply Chain RVA™ Case Study

Healthcare products manufacturer enabled to achieve 40% growth within 12 weeks

Problem

A global manufacturer and distributor of healthcare products was experiencing rapid growth. However, the underperformance of its distribution impeded expansion.

Solution

AXIA asked to perform an RVA to assess the current state of the client's distribution organization, identify opportunities for improvement and design a roadmap to realize them.

Results



Talk with an expert



Greg Pitstick

Lead, Supply Chain & Emerging Technologies Practices

Greg Pitstick has more than 25 years of broad based experience leading multiple global integration projects. Greg focuses on helping organizations achieve synergies through the integration of people, processes, and technology.



John Tierney

Managing Director Client Advisory

With expertise in supply chain, manufacturing, and enterprise systems and process integration, John Tierney has helped his clients drive cost savings, realize operational synergies, and improve profitability throughout their organizations.



Brad Norkin

COO, Program Manager

Brad Norkin has over 25 years of management and technology consulting experience as a senior consultant and project leader. Brad has specialized in working with organizations to meet their business and technology goals through business process redesign, ERP implementation efforts, data management initiatives, software selection and strategic planning.

About AXIA

AXIA Consulting is an organization of IT and business consultants who help clients identify and solve complex problems. We accomplish this with teams of experts who average more than 20 years of experience. AXIA is different than other integrators because we do not “leverage” a few highly experienced consultants with less experienced resources. AXIA staffs projects with seasoned and experienced consultants.



Headquarters

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